



Are you a Leader or a Manager?

Let's find out.

A new webinar on  
**"LEADERSHIP-FACILITATING COMPETENCIES,  
PERFORMANCE & BEST PRACTICES"**

**WHO**

ALPHA MARINE CONSULTING Maritime Training Center.

**WHY**

To introduce the key elements and differences of leadership, management and accountability and to assist the participants to develop the qualities and competencies of excellent leadership by introducing basic principles, necessary skills and suitable coaching techniques. This training course will present best practices on management roles, responsibilities and employee's involvement in team building, effective communication, mentoring, decision making, human performance improvement and more, in order to enhance your leadership skills.

**WHEN**

Thursday 10<sup>th</sup> December 2020 at 10:00.

**REGULATORY REFERENCES**

- SOLAS Convention
- ISM Code
- MLC 2006 Convention
- ISO 30408:2016 Human resource management
- TMSA 3



**WHO SHOULD ATTEND**

Managers, Senior Officers, S/Ts and other key shore and ship staff who are decision makers, hold a position with critical responsibilities and accountabilities, staff involved in training, as well as personnel expected to be promoted in a critical operational position, in order to enrich and facilitate their knowledge, skills and competencies on leadership.

**CONTENTS**

**Organizational Behavior Management**

**Leadership**

- Defining Leadership
- Leadership vs Management
- Leadership Styles
- Leader's DNA

**Understanding Personality Types**

**Conflict Management**

**Decision Making**

**Soft Skills Introduction**

**Communication**

- Components, Reasons & Means
- Effective Communication Techniques
- Body Language and Communication

**Team Working**

- Definition of Team
- Key elements and values of team working

**Accountability**

**CONTACT INFORMATION**

For any further information, prices and registration issues you may contact our Maritime Training Center at [training@alphamrn.com](mailto:training@alphamrn.com) or at +30 211 888 1006.